Projected Monthly Cash Flow Statement for:										
Period	Last Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept
Cash Inflows:										
1. Sales										
2. Other Farm Income										
3. Ag Program/Crop. Ins. Pmts										
4. Schedule C										
5. Capital Gain/(Loss)										
6. Other non-farm										
6A. TOTAL CASH INFLOWS: (lines 1-6)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Cash Operating Expenses:										
A. BUSINESS EXPENSES:										
CERTIFICATIONS & COMPLIANCE										
7. CCOF Organic Certification										
8. CA Organic Registration										
9. CDFA Producer's Certificate										
10. Food Safety Audits										
11. Environmental Fees										
12. Ag Waiver										
INSURANCE										
13. Property										
14. General Liability										
15. Crop										
16. Worker's Comp										
17. Auto										
OTHER BUSINESS EXPENSES										
18. Phone/fax/internet										
19. Office supplies										
20. Renting/washing of Portable Toilet										
21. Interest										
B. Operations Costs										
LAND										
22. Rent										
23. Security deposit										
24. Property taxes (for land owners)										

	Last Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept
INPUTS										
Fertilizer/Soil Amendments:										
25. Compost										
26. Gypsum										
27. Dry/Liquid Fertilizer										
28. Other										
Seeds/Transplants:										
29. Crop Seed										
30. Cover Crop Seed										
31. Crop Transplants										
Irrigation:										
32. System use										
Pest Control Methods:										
33. Gopher and Squirrel Traps										
34. Organic Pesticides										
35. Plastics										
36. Biological Controls										
37. Other										
SERVICES										
38. Pest Control Adviser (PCA)										
39. Soil Analysis/ Lab costs										
40. Tissue Analysis/ Lab costs										
41. Water tests										
	Last Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept
C. Labor Costs										
Bed Preparation & Planting										
42. Labor (machine)										
43. Labor (non-machine)										
Maintenance (fertilizing, pest & disease control etc.)										
44. Labor (machine)										
45. Labor (non-machine)										
Weeding										
46. Labor (machine)										
47. Labor (non-machine)										
Harvesting, Sorting & Grading										
48. Labor (machine)										

49. Labor (non-machine)										
Packing										
50. Labor (machine)										
51. Labor (non-machine)										
Hauling/Transport										
52. Labor (machine)										
53. Labor (non-machine)										
	Last Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept
D. Equipment Expenses										
EQUIPMENT RENTAL										
54. Tractor										
55. Disc										
56. Chisel Plow										
57. Bed Shaper										
58. Listing shovels										
59. Lilliston Cultivator										
60. Cultivating tool bar										
61. Roto-tiller										
62. Flail mower										
63. Culti-mulcher										
64. Irrigation Accessories										
OTHER EQUIPMENT EXPENSES										
65. Fuel - Gas or Diesel/ gal										
66. Lube										
67. Machinery repair										
E. Marketing Costs:										
PACKING MATERIALS										
68. Boxes										
69. Box liners										
70. Labels, organic stickers										
71. Clamshells										
72. Perforated bags										
73. Twist ties										
74. Rubber bands										
FARMERS MARKET MATERIALS										
75. Tables										
76. Table cloth										

77. Tent canopy					
78. Calculator					
79. Plastic boxes					
80. Marketing Promotional Materials					
81. Farmers market fees					
GENERAL EXPENSES					

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